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Alcatel-Lucent 

**Alcatel-Lucent was the fastest growing Data Center Switching vendor
in Q3'2012**

At a glance:

- Alcatel-Lucent saw 31 percent quarter-to-quarter growth in Data Center Ethernet switch revenue while market saw only 0.7% growth
- Award Winning Data Center Switching solution continues to win significant new customers
- Industry leading products, such as the OmniSwitch 10K contributed to this growth

In the Infonetics Research report “Data Center Network Equipment, Quarterly Worldwide and Regional Market Share Size and Forecast, 3Q12”, issued Dec. 10, 2012, Alcatel-Lucent, with its award winning Data Center Switching solution outperformed all other vendors, with revenue growing almost 31% from Q2'2012, compared to a market growth of just 0.7%.

According to Sam Barnett, Directing Analyst for Data Center and Cloud, Infonetics Research, “Alcatel-Lucent has the top spot among its competitors in terms of percentage revenue growth quarter-over-quarter worldwide in Q3'2012. Only one other vendor saw double digit growth from Q2 to Q3, with the rest in the low single digits or even negative.”

“While the rest of industry grew at an average of less than one percent, we are at a double digit pace and we attribute that to the quality and breath of offerings we are able to deliver to our customers,” said, Stephane Robineau, General Manager, Networks Business at Alcatel-Lucent Enterprise. “We’re pleased that we’ve been able to perform so well in this tough economy. As enterprises continue to expand their networks, they are seeking solutions that optimize performance, reduce complexity and most importantly provide a seamless user experience. The worldwide growth we have seen in Q3 in data center and cloud categories indicates that our solutions are important for our customers as they continue to build and expand their networks.”

Alcatel-Lucent's market-leading data center and cloud solutions include the award-winning [OmniSwitch 10K](#) Modular LAN Chassis, the [OmniSwitch 6900](#) Stackable LAN switch, the [OmniSwitch 6850E](#) Stackable LAN switch and the OmniVista management platform.

Alcatel-Lucent Enterprise provides communication solutions and services to businesses of all sizes. Currently serving more than 250,000 customers across its enterprise portfolio, Alcatel-Lucent enables enterprises to change the conversation that is being driven by consumers and the consumerization of IT in business.

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