

# JUMBO ELECTRONICS UPDATES ITS DATA CENTER INFRASTRUCTURE AND CORPORATE IP TELEPHONY

## JUMBO ELECTRONICS

### CUSTOMER INFORMATION

- Jumbo Electronics was founded in 1974 and is one of the leading retailers in the field of consumer electronics, information technology, telecommunications, home appliances, office automation and entertainment in the United Arab Emirates. It has a network of 27 retail stores and nine service centres across the Emirates.

### CHALLENGES

- Needed inter-office Wi-Fi and BYOD for employees to securely access the network
- Needed to implement 10G/40G connectivity to the Server Farm and 1G to the users
- Wanted lower energy consumption and improved workflow

### PRODUCTS, SOLUTIONS AND SERVICES

- Alcatel-Lucent OmniAccess™ 6000 Wireless Controller with AP105
- Alcatel-Lucent OmniVista™ 2500 Network Management System
- Alcatel-Lucent OmniPCX™ Enterprise Communication Server
- Alcatel-Lucent OmniSwitch™ 6450 and 6900 Stackable LAN Switches
- Alcatel-Lucent OmniSwitch™ 9702e core switch into the Data Center with OmniSwitch™ 6900 used as the TOR Switch (Top of Rack)

### BUSINESS AND TECHNICAL BENEFITS

- Future proofing of the whole data network
- Full WiFi coverage across the corporate headquarters provides seamless and uninterrupted communications between all staff members
- This is a future proof data network which will last for 7- 10 years with the possibility of expanding to 40G / 100G



"It has been an absolute pleasure to have been associated with Alcatel-Lucent. Their frequent customer visits to the Jumbo offices and focused commitment into training our staff easily makes them our ideal IT partners. Their support will indeed add great value to Jumbo's IT networks; and we look forward to a long standing and successful relationship."

- Mr. V. Suresh, CIO

### DEAL FACTS AND FIGURES

- Deal won: March 2013
- Implementation date: August 2013
- Business Partner: AL FUTTAIM TECHNOLOGIES LLC

### CUSTOMER DETAILS

- Location: Dubai, United Arab Emirates
- Vertical: Retail
- Users: 400 users in the headquarters (1,000 including the branches)