

# DECATUR COUNTY SCHOOLS CREATES FOUNDATION FOR LEARNING USING ALCATEL-LUCENT INFRASTRUCTURE

## DECATUR COUNTY SCHOOLS

### CHALLENGES

- Requirement to create future-proofed infrastructure with finite financial resources and a fully utilized small support team
- Reliability and uptime critical to satisfy staff expectations

### PRODUCTS & SOLUTIONS

- Alcatel-Lucent OmniSwitch™ 9800 and 6850 LAN Switches
- Alcatel-Lucent OmniAccess™ AP105 wireless access points and associated wireless controllers
- Alcatel-Lucent 8 Series IP Touch phones, including models 4018, 4028 and 4068
- Alcatel-Lucent OmniPCX™ Enterprise Communications Server

### BUSINESS & TECHNICAL BENEFITS

- Alcatel-Lucent's modular architecture allows for flexible and scalable voice, data and video infrastructure without the fear of obsolescence or irrelevance and enables incremental growth and investment
- Hosting by City of Thomasville removes direct cost and labor associated with maintenance and support
- Alcatel-Lucent account team's tangible commitment to make the schools successful brings confidence to all purchase and strategy decisions.

### DEAL FACTS & FIGURES

- Date deal won: 2011
- Implementation date: 2011
- Business Partner: MTC Inc and Maris Communications



**“What I really liked was that Alcatel-Lucent use of open, non proprietary technologies removes the worry about changes occurring in a few years that necessitate junking everything you just bought. Protecting our investments and getting maximum value out of everything we buy is really important to the district.”**

*Steve Dunn, Decatur County Schools, Director of Technology*

### CUSTOMER DETAILS

- Location: United States
- Vertical: Education
- Users: 400 staff and 5,600 students