

ALCATEL-LUCENT PROVIDES REHABILITATION SPECIALISTS WITH RELIABLE VISUAL COMMUNICATIONS SOLUTION FOR THEIR NEW SERVICES

EXTERNAL

CIRAN

CHALLENGES

- Make rehabilitation services more widely available
- Provide a secure, reliable solution to host video consultations
- Reduce travel time and raise productivity for doctors
- Inspire confidence in video consultations, a first for the Netherlands' medical industry

PRODUCTS, SOLUTIONS AND SERVICES

- Alcatel-Lucent LifeSize Video Center
- Alcatel-Lucent LifeSize Transit Client
- Alcatel-Lucent LifeSize Transit Server
- Alcatel-Lucent LifeSize Control
- Alcatel-Lucent LifeSize LG Executive

BUSINESS AND TECHNICAL BENEFITS

- Provides healthcare to patients in 15 more locations
- Reduces travel time and costs for patients and doctors
- Allows secure storage and transmission of patient records between locations
- Delivered ROI within one year
- Has given market advantage to Ciran in the Netherlands with the introduction of their all-new consultation service

DEAL FACTS AND FIGURES

- Date initial deal won: February 2012
- Implementation date: March 2012
- Business Partner: Kreuze



CIRAN

“We’re now able to see more patients, more often. It improves the efficiency of the clinic and results in better outcomes for patients. These are early days but we want to examine how to extend the service.”

- Jeroen van Bergen, IT Specialist, Ciran

CUSTOMER DETAILS

- Location: Netherlands
- Vertical: Healthcare
- Users: All patients