

Alcatel-Lucent provides a scalable network to Bayonette, the high-speed cloud service provider

Bayonette

CHALLENGES

- To create a secure and reliable IT network capable of providing infrastructure on demand
- To host real-time and low-latency services, including voice, video and FCoE
- To utilize all available paths and survive outages without manual intervention

PRODUCTS & SOLUTIONS

- Secure network based on Alcatel-Lucent's OmniSwitch 6900 enables Bayonette's customers to focus on their core business whilst taking the advantage of cloud technology
- Alcatel-Lucent's VitalQIP resolves technical issues by managing IP addresses effectively

BUSINESS & TECHNICAL BENEFITS

- Delivered a secure, modern network with the flexibility to adapt to future changes
- Created scalable bandwidth to support expansion into new cities
- Improved customer support due to ability to remotely identify IP address connectivity issues via VitalQIP

DEAL FACTS & FIGURES

- Date deal won: Q4 2011
- Implementation date: Ongoing as at Q4 2012
- Business Partner: Initially sold by Alcatel-Lucent Direct Touch, then NetNordic



“It was really important that we had something very, very reliable. When people consume services over a network, it can be devastating if they lose the connection. Reliability and security were the key features we looked for.”

Arve Paalsrud, Chief Technology Officer, Bayonette

CUSTOMER DETAILS

- Location: Norway
- Vertical: Services