

Press release

## Beijing government selects Alcatel-Lucent for security services and mission critical communications

Paris, June 9, 2008 — Alcatel-Lucent (Euronext Paris and NYSE: ALU) today announced that it has been selected by the Beijing municipal government to deploy an optical transport network solution in Beijing, to enhance e-government security services and deliver mission critical communications. The project, which follows the announcement of Alcatel-Lucent's selection for China's national e-government network transformation project in December 2007, is scheduled for completion by August 2008. This contract was signed through Alcatel Shanghai Bell, Alcatel-Lucent's flagship company in China.

The e-government network, based on Alcatel-Lucent's optical multi-service solution, will link the units of the Beijing municipal government and enable the introduction of new applications such as video conferencing. It will empower the Beijing government with stronger communications capabilities in security services, including command dispatch or emergency handling.

"This new contract confirms Alcatel-Lucent as a trusted partner for e-governments projects that allow citizens to access advanced service capabilities from their governments," said Olivia Qiu, President of Alcatel Shanghai Bell. "Our market-leading optical solutions and professional services will help the Beijing government upgrade its networks, enhance security applications for all of its citizens and visitors while minimizing operational costs."

Under the terms of the agreement, Alcatel-Lucent will provide an end-to-end solution based on its Optical Multi-Service Node (OMSN) systems, as well as professional services including network design, deployment, project management and maintenance. The contract further strengthens Alcatel-Lucent's leadership in delivering mission critical communications to the public sector including projects for the public administration in Italy, the Fiji government and Trafford Metropolitan Borough Council in the United Kingdom.

## **About Alcatel-Lucent's Optics activities**

Leveraging its technology and innovation leadership, Alcatel-Lucent is spearheading the transformation to all packet transport. Alcatel-Lucent integrates its experience, leading portfolio and innovative vision into optical and wireless transport solutions that support a broad range of blended service applications - such as triple play, Carrier Ethernet connectivity, Mobile TV and 2G/3G mobile backhaul - exceeding customer needs in the fixed, mobile, submarine and vertical markets. Alcatel-Lucent is the world leader in optical networking with a 24% market share for the full year 2007, according to Ovum RHK.

## **About Alcatel-Lucent**

Alcatel-Lucent (Euronext Paris and NYSE: ALU) provides solutions that enable service providers, enterprises and governments worldwide, to deliver voice, data and video communication services to end-users. As a leader in fixed, mobile and converged broadband networking, IP technologies, applications and services, Alcatel-Lucent offers the end-to-end solutions that enable compelling communications services for people at home, at work and on the move. With operations in more than 130 countries, Alcatel-Lucent is a local partner with global reach. The company has the most experienced global services team in the industry, and one of the largest research, technology and innovation organizations in the telecommunications industry. Alcatel-Lucent achieved revenues of Euro 17.8 billion in 2007 and is incorporated in France, with executive offices located in Paris. For more information, visit Alcatel-Lucent on the Internet: <a href="http://www.alcatel-lucent.com">http://www.alcatel-lucent.com</a>

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